



**MEMORANDUM OF UNDERSTANDING  
between**

**UNIVERSITÀ POLITECNICA DELLE MARCHE,  
ITALIAN REPUBLIC**

**and**

**NHA TRANG UNIVERSITY,  
SOCIALIST REPUBLIC OF VIETNAM**

Università Politecnica delle Marche, Italian Republic (hereinafter referred to as “UnivPM”) legally represented by Prof. Enrico Quagliarini, in his capacity as Rector, having its legal address at Piazza Roma 22, 60121 Ancona-Italy and its operational address at Via Brecce Bianche, 60121 Ancona-Italy and Nha Trang University, Socialist Republic of Vietnam (hereinafter referred to as “NTU”), legally represented by Dr. Quach Hoai Nam, in his capacity as Rector, having its legal address at 02 Nguyen Dinh Chieu, Bac Nha Trang ward, Khanh Hoa, Vietnam

in recognition of their common interests in developing bilateral relations are convinced that cooperation between Institutes contributes to cultural enrichment, scientific progress, and the consolidation of friendship between the two countries, agree to establish the following Memorandum of Understanding.

**I**

This Memorandum of Understanding will generally promote activities in the following principal areas:

- Exchange of students
- Exchange of staff
- Collaborative research, instructional and cultural programs
- Exchange of research information

**II**

Specific mechanisms for the implementation of cooperative and collaborative activities named above shall be established and described in corresponding Annexes to this Memorandum of Understanding.

**III**



All activities developed under the auspices of this Memorandum of Understanding will respect and conform to the corresponding norms, traditions and regulations of each institution, its country and region.

#### **IV**

Medical insurance for mobility students and researchers will be provided according to the current norms of the host country. In case there are no international agreements for medical insurance, the visiting person can provide for a medical insurance policy by himself.

#### **V**

This document represents a declaration of intent without binding legal force between the Parties; however, they subscribe it in good faith, and with the firm intention to comply with its clauses.

If any dispute arises between the parties, they shall respond in good faith and endeavor to reach an amicable settlement. Disputes that cannot be amicably resolved shall be subject to legal measures.

#### **VI**

The institutions agree to negotiate diligently and in good faith with respect to any intellectual property rights developed in the course of collaborative activities carried out under the terms of the present Memorandum of Understanding. If proven necessary, intellectual property agreements shall be subsequently and separately drawn in accordance with the policies of each institution and their respective national laws.

#### **VII**

The Parties/institutions undertake to process all personal data solely for the purpose connected to the execution of this Memorandum of Understanding and in accordance with European Regulation (GDPR 2016/676).

#### **VIII**

In the case of joint cooperation programs, each institution will have to decide the relative source of funding. If necessary, specific agreements will be developed for the individual activities. These specific agreements will be considered as annexes to the present Memorandum of Understanding.

#### **IX**

This Memorandum of Understanding is established for a period of five years, effective from the date of signing.



In order to enhance the efficacy of their cooperative activities, **UnivPM** and **NTU** agree that it shall be possible to introduce changes and additions to this Memorandum of Understanding by means of mutually agreed upon additional written clauses.

At the end of each five-year period, this Memorandum of Understanding may be renewed by mutual written consent after assessment of the partnership.

The contact reference for **NTU** is the individual designated by Department of International Cooperation (dea@ntu.edu.vn) and the contact references for **UnivPM** are the International Relations Office - IRO (international@univpm.it) and as Scientific referent Prof. Ike Olivotto (i.olivotto@staff.univpm.it).

### X

This Memorandum of Understanding shall be forwarded to each institution's Governing Bodies and signed by their principals. The Memorandum of Understanding shall come into effect once signed by the parties.

### XI

Signed in two originals by the authorized representatives of **UnivPM** and **NTU**.

**For Università Politecnica delle Marche  
Ancona (Italy)**

**For Nha Trang University (Vietnam)**

Date: 28 GEN. 2026

Date: 21 NOV. 2025



**Prof. Enrico Quagliarini**  
Rector and Legal Representative of the  
Università Politecnica delle Marche

**Dr. Quach Hoai Nam**  
Rector and Legal Representative of  
Nha Trang University